

Message Text

UNCLASSIFIED

PAGE 01 PORTO 00189 211902Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----013676 220152Z /63

R 211627Z JUN 78
FM AMCONSUL PORTO ALEGRE
TO USDOC WASHDC
INFO AMCONSUL SAO PAULO
AMCONSUL RIO DE JANEIRO
SECSTATE WASHDC 0659

UNCLAS PORTO ALEGRE 0189

E.O. 11652: N/A
TAGS: BBSR, BR
SUBJECT: WITDR/FTI: AEROMOT - AERONAVES E MOTORES LTDA.
REF: VOLUNTARY. REQUESTED BY MR MICHAEL SANDIFER, AIRCRAFT
TECHNICAL PUBLISHERS, 655 FOURTH ST., SAN FRANCISCO,
CA 94107 - SAO PAULO TRADE CENTER EXHIBITOR

1. BRAZIL
OFFICE USE: 2. 351 3. NA 4. 05

5. AEROMOT-AERONAVES E MOTORES LTDA.
6. CAIXA POSTAL 8031. AEROPORTO SALGADO FILHO 7.90000PORTO ALEGRE, RS

8. CONTACT: LUIZ CACERES
9. TITLE: IMPORT MANAGER
10. PHONE: 41-2867 11. TELEX: N/A
12. CABLE: AEROMOT PORTO ALEGRE
13. ESTABL: 1967 14. EMPL: 155 15. SIZE: MEDIUM
16. REPUTATION: Y-GOOD 17. RPT DATE: 06/78
OFFICE USE : 18. 19. NA 20. X 21. NA 22. NA

23A. 45820/9 AIRCRAFT SERVICING AND REPAIRING
23B. 37212/2 COMPLETE AIRCRAFT-PERSONAL AND UTILITY TYPE
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23C. 37242/25 AGENT. IMP. OF AIRCRAFT ENGINES
23D. 37244/5 IMP OF AIRCRAFT ENGINE PARTS AND ACESSORIES
23E. 37281/05 MFR, IMP OF AIRCRAFT PARTS AND ACESSORIES, N.E.C.
24. FOREIGN SALES: LOCAL ONLY
25. FINANCIAL REFS: BANCO DO BRASIL S/A, AGENCIA FARRAPOS, 9000
PORTO ALEGRE, RS, BRASIL
26. TRADE REFS: ROBERTSON AIRCRAFT CO, RENTON, WASHINGTON AND

ATLANTIC AVIATION SUPPLY CO., WILMINGTON, DELAWARE

27. FOREIGN FIRMS REPRESENTED: EMBRAER, EMPRESA BRASILEIRA DE
AERONAUTICA, SAO PAULO, BRAZIL FOR
AIRPLANES.

28. POST EVALUATION: WELL KNOWN FIRM WITH SOCIAL CAPITAL
CR\$2,7 MILLION AND ANNUAL SALES OF CR\$60 MILLION. ASSETS TO
LIABILITIES IN MARCH, 1977 AS CR\$1.74 TO 1. FIRM ALSO MANUFACTURES
SEATS AND PEDALS FOR AIRCRAFT. IT IS WELL LOCATED AT THE CITY'S
INTERNATIONAL AIRPORT. IT HAS 4 SALESMEN AND 10 REPRESENTATIVES IN
OTHER CITIES. COMPETITION IS SMALL. FIRM IS HEADED BY TWO ENGINEERS
WELL EXPERIENCED IN THEIR LINE OF BUSINESS AND WELL REGARDED IN THE
BUSINESS COMMUNITY. BANKING AND TRADE SOURCES REPORT THAT FIRM IS
IN A SATISFACTORY FINANCIAL POSITION AND MEETS ALL OF ITS FINANCIAL
OBLIGATIONS PROMPTLY. COMPANY IS CONSIDERED A GOOD CONTACT FOR US
FIRMS.

29. PREP: HELIO SUDBRACK APPR: FRED EXTON, JR.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
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SAS ID: 2264708
Secure: OPEN
Status: NATIVE
Subject: WITDR/FTI: AEROMOT - AERONAVES E MOTORES LTDA.
TAGS: BBSR, BR
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/f3443984-c288-dd11-92da-001cc4696bcc
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